



## CONTACT

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## EDUCATION

- Mathematics (MMath), University of Oxford
- Econometrics and Mathematical Economics (MSc), London School of Economics

# BRETT WILKINSON

FOUNDING PARTNER, Kairos Economics

## Background

Brett co-founded Kairos Economics in 2023. He specialises in providing economic support on matters of competition, regulatory finance, and regulatory strategy to firms, industry bodies, regulators and policy makers. Before founding Kairos Economics, Brett provided economic support for high-profile corporate clients and competition authorities in the context of regulatory appeals, abuse of dominance investigations, UK mergers, and competition compliance reviews for KPMG's Economics practice. He has worked across a range of sectors including Financial Services, Technology and Utilities. Brett has a decade of industry experience in investment banking. He was responsible for structuring and trading derivative transactions designed for hedging, financing and capital structure management. Brett has led the execution and risk-management of multi-million dollar transactions with corporate entities, sovereign wealth funds, and high net worth individuals, across all major financial markets globally.

## Professional and industry experience

Selected experience providing clients with economic support includes:

- Expert witness on damages quantum using econometrics, for the Used Trucks sub-class in the live collective proceedings order application at the CAT
- Advice to the payment systems regulator on reasonable returns on capital for card scheme and processing activities in the UK
- Advice to a water company on reasonable rates of return for the 2024/25 price review
- Expert evidence, representation, and analysis of the cost of capital for Anglian Water and Northumbrian Water during the CMA's redetermination of Ofwat's 2019 price review
- Expert evidence, representation, and analysis of the cost of equity for Southern Gas Networks plc, Scotland Gas Networks plc and Northern Gas Networks Ltd during the Energy Licence Modification Appeals 2021 to the CMA
- Econometric analysis using large-scale auction and internet search data to support the European Commission in its assessment of the impact of remedial measures imposed on Google Inc.
- Regulatory representation, pricing strategy, and commercial advice to senior executives at Pay.UK Ltd, the operator of the UK's retail interbank payment systems with responsibility for the development of the New Payments Architecture
- Pricing strategy and commercial advice to senior executives at Australian Payments Plus Ltd, the operator of Australia's domestic payment systems
- Economic analysis and advice to KPMG leadership during CMA Statutory audit market study